

## NEWS RELEASE

For further information:



Joy Griffin  
NCR Corporation  
[joy.griffin@ncr.com](mailto:joy.griffin@ncr.com)  
770.623.7089

Ann Marie Barth  
POS Technical Services, Inc.  
[abarh@postechnical.com](mailto:abarh@postechnical.com)  
714.630.1990

John Tata  
xpient Solutions  
[john.tata@xpient.com](mailto:john.tata@xpient.com)  
603.379.2101

## Carl's Jr. Licensee Installs POS Solution From NCR and xpient

### Mexico's ICR upgrades point-of-sale solution in popular restaurant chain

ATLANTA ~ Industrializadora de Comida Rapida, S.A. de C.V. (ICR), a Mexico-based licensee of popular, family-friendly Carl's Jr. restaurants, has selected [NCR Corporation](#) (NYSE:NCR) and [XPIENT Solutions](#) for a point-of-sale (POS) solution being rolled out to 11 restaurants in Baja California, Mexico.

NCR RealPartner [POS Technical Services, Inc.](#), is responsible for the sale, installation and maintenance of the solution, which includes NCR RealPOS™ 70 terminals and customer displays and xpient's Integrated Restaurant Intelligence System (IRIS) POS software.

ICR restaurants offer a family-focused environment where service is paramount. Unlike typical quick-service restaurants, the staff of ICR's Carl's Jr. often takes desert orders and refills drinks from the dining room, enhancing customer satisfaction.

"Our criteria for a new POS system included flexible technology that could grow with us while providing a visually appealing solution," said ICR President Jorge Lutteroth. "POS Technical Services worked with us to understand our needs and provide a superior technology solution from NCR and XPIENT."

The NCR RealPOS 70 allows for components to be swapped easily and offers a stable POS platform that is easy to upgrade and service. The open architectural design allows an integrated multimedia customer display to be used for promotional and check-out information, improving productivity while enhancing the customer experience.

XPIENT's IRIS POS software includes cash management, time and attendance, HR/payroll, optional credit/debit card functionality, order/price confirmation board and kitchen display system integration. Easy-to-learn and -use touchscreen technology speeds employee training and performance, as well as order accuracy and speed of service.

"I look for solutions that put me and my clients in front of the competition," said Scott Henson, owner of POS Technical Services. "With an open platform for increased functionality and an easy-to-learn, easy-to-use application, this system puts Carl's Jr. at the head of the class."

#### About POS Technical Services Inc.

POS Technical Services ([www.postechnical.com](http://www.postechnical.com)) provides business solutions to quick-serve restaurants, hospitality, retail, general merchandise and financial industries. We succeed by employing qualified professionals who are focused on providing efficient and cost-effective solutions. POS Technical Services maintains an unmatched knowledge base in the industries we address. As these are dynamic environments, we constantly evaluate our position and the needs of our clients to ensure mutual success. Based in California, POS Technical Services provides these capabilities to the entire United States and Mexico.

#### About XPIENT Solutions

XPIENT Solutions ([www.xpient.com](http://www.xpient.com)) is a leading provider of innovative, results-driven food service

technology solutions, including POS, back-office and enterprise management. XPEINT offers a full complement of integrated technologies designed with success in mind. From applications that help restaurant operators efficiently take orders and improve kitchen throughput to labor management, production prep, inventory control, customer loyalty programs and data management tools, XPIENT's solution suite allows them to easily manage every aspect of restaurant operations.

### **About NCR Corporation**

NCR Corporation (NYSE: NCR) is a leading global technology company helping businesses build stronger relationships with their customers. NCR's ATMs, retail systems, Teradata® data warehouses and IT services provide Relationship Technology™ solutions that maximize the value of customer interactions and help organizations create a stronger competitive position. Based in Dayton, Ohio, NCR ([www.ncr.com](http://www.ncr.com)) employs approximately 29,000 people worldwide.

NCR, NCR EasyPoint, NCR FastLane, NCR RealPOS, NCR RealPrice, NCR RealScan, NCR RealSolutions and Teradata are trademarks or registered trademarks of NCR Corporation in the United States and other countries.